

## CONTACT DETAILS

### Synaptic Investment Services

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Synaptic Investment Services Limited



## ABOUT US

**Synaptic Investment Services Ltd (Synaptic)** is a boutique investment management firm that specialises in discretionary and advisory portfolio management to trusts, corporates and individuals. It is domiciled in Mauritius which is listed among the top 20 countries in the World Bank 'Ease of doing business' report.

The founders of Synaptic are based in Europe and Africa and have an enviable track record in delivering consistent, quality financial services to meet the specific requirements of each client. The portfolio management team has serviced clients through diverse business cycles for boutique firms as well as global brands. They appreciate the specific investor requirements from different countries.

## APPROACH

*The approach is to take a holistic view towards preserving and enhancing the wealth of our investors by designing the appropriate strategies of risk management with meticulous implementation. Our independence allows us to source the best products for our clients and we are not constrained by having to use the products and services within any particular investment house.*

## SYNAPTIC INVESTMENT PROCESS

**Our investment process** is a fundamental based approach, utilising both top down and bottom up strategies. We place emphasis on analysing the strength of the business model, the sustainability of returns and the ability of the company to pay escalating dividends to shareholders through all market conditions. Earnings visibility and the ability to maintain margins are carefully considered. Potential investments are screened utilising a number of investment models and, once they pass the screening test, are added to our investment universe. Our investment approach follows a total return methodology over a rolling 3 year period.

## CORE SERVICE

### *Discretionary portfolio management*

This constitutes our primary offering and is ideal for the investor who does not have the time or resources to commit to researching and monitoring the global financial markets himself. The cornerstone of this service is determining the specific requirements of the investor and clearly understanding the investment mandate of each investor. Adopting our discretionary approach means that, having agreed the strategy you want to follow, you delegate the day-to-day investment decisions relating to your portfolio to us. The operational advantage is that there is no lag in the implementation of investment decisions which can be critical in the prevailing volatile environment.

### *Non-Discretionary portfolio management*

The Non-Discretionary Portfolio Management is a service provided to clients where an initial portfolio proposal is agreed upon before implementation of buy or sell decisions within agreed price parameters and generally over a specified time period. The portfolio is reviewed regularly and where rebalancing is deemed appropriate, a fresh advice is communicated to the client for approval before being acted upon. This allows a greater degree of client involvement in the investment process but crucially may lead to missing out on entry and exit points particularly during volatile market conditions.

## CURRENCY

Synaptic has access to most global markets but will generally focus on developed markets and report on portfolios in:

- USD
- EUR
- GBP

## FEES AND CHARGES

The following annual management fees are applicable for discretionary and non-discretionary portfolio services.

Portfolios up to:

USD 150,000	1.5%
USD 150,000 – USD 250,000	1.25%
USD 250,000 – USD 500,000	1%
Above USD 500,000	Negotiable

Third party fees include custodial costs as well as the cost of acquiring or disposing of securities and the general maintenance of the portfolio.



## THE SYNAPTIC PROCESS

The portfolio of each investor is constructed after determining his:

- Risk profile
- Investment objectives
- Investment horizon
- Liquidity requirements

The above are captured in the parameters governing each mandate.

## REPORTING

Synaptic provides statements to clients twice a year or as agreed under each mandate. In addition, it is possible for clients to have online access to their portfolios.

## SECURITY

Synaptic will appoint a broker/dealer or Custodian to hold the assets of each investor which is kept separate from its own assets. These intermediaries are in general major highly rated banking institutions.

